

SMALL FARMERS REACHING THE REGIONAL AND EU MARKET	
COUNTRIES	REACH REGIONAL MARKETS
Burkina Faso	farmers in cooperatives export fruits & vegetables, karité oil, through private companies. Cotton through the national company.
Cameroon	fruits & vegetables, oil karité, sesame, agricultural products
Cote d'Ivoire	fruits & agricultural products, consumer products, cajou nuts, palm oil
DR Congo	coffee, coltan, casiterite, wolframite, other minerals and diamonds often smuggled by intermediaries to neighbouring countries.
Ghana	tomatoes, onions, vegetables through intermediaries and informal trade across borders
Kenya	small farmers export to the region, mainly through cooperatives. Coffee small farmers export through the coffee Board.
Madagascar	Being an island no possibility of informal cross-border market.
Malawi	No, informal crossborder trade on maize, sugar, consumer products.
Uganda	No officially, but informal trade accross boarder. Bananas, agricultural products and coffee sold by cross-border informal traders. Skins, hides.
Zambia	No for small farmers. Big farmers export to the region.
	REACH THE EU MARKET
	farmers in cooperatives export fruits & vegetables, karité oil, through private companies. Cotton through the national company.
	wood, cacao, coffee, palm oil, cotton & banana (mainly big producers)
	small producers export coffee, cocoa & cotton through national companies;
	wood, cacao, coffee, palm oil, cotton & banana (mainly big producers). The minerals of DR Congo reach the EU through intermediaries from Rwanda & Uganda.
	cocoa, pinapples, banana sold to intermediaries who export them.
	Big and small flower cut farmers export to the EU. Small farmers export vegetables through cooperatives.
	handicrafts; letchis; fish and shrimps bought by export companies, spices.
	No directly. Coffee and tea are exported by big producer companies. Small farmers sell their tobacco in an auction.
	No, except for coffee and tea through the Coffee Board. Cut Flowers are mainly cultivated & exported by big firms. Skins, hides sold locally to exporters.
	No for small farmers, except the Organic farmers.